

TAB-DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

05/08/98 03:53 PM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 807-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
	ALLOCATION:	30	29	33	33
ACCOUNTS	AVAILABLE :	18	18	18	18

*Stewart's
Refused*

1606000	DONOHUE CANDY & TOB.				
1940400	FINKLE DISTRIBUTORS,	5	4	5	5
2032900	HARRY FOURTUNIS, INC	1	1	1	1
2308000	THE GOLUB CORPORATIO				
3152880	DOWLINGS, INC.	2	2	3	2
3357100	KINGSTON CANDY & TOB	1	1	1	2
3561500	LAVIN CANDY CO., INC		1	1	
4315200	MOHAWK CANDY & TOB.				
4416430	STEWART'S MARKETING				
5099770	HARRY FOURTUNIS, INC	1	1	1	1

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn

DOWN

Main

51861 1991

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

05/08/98 03:46 PM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 807-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
	ALLOCATION:	98	68	120	81
ACCOUNTS	AVAILABLE :	21	3	17	12
-----	-----	-----	-----	-----	-----
3758780	MCLANE NORTHEAST COR	46	45	67	44
4258000	MILLER AUTOMATIC				
4426800	MOUNTAIN CANDY & CIG	3	2	3	2
4470000	MUTUAL WHOLESALE SER	1		1	1
4686000	NORMANS WHOL. GRO. C				
4688000	NORTH COUNTRY CANDY				
4693400	NORTHEASTERN VENDING				
4820000	P & C FOOD MARKETS,				
4927730	FAY'S DRUG COMPANY,				
5332880	JONES MCINTOSH TOBAC	3	3	4	3

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn

UP DOWN

Main

*McLane
sell
based on
SS
Inventory*

51861 1962

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

05/08/98 03:47 PM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 807-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	29	25	33	28
ACCOUNTS	AVAILABLE :	7	7	7	7

*Wilson Sales
Removed
for 3rd
Off*

0260400 MILHEM ATTEA & BROS.	1		1	
0448800 A. D. BEDELL CO.	1	1	1	1
0811200 BUFFALO TOBACCO PROD	1	1	1	1
0859400 BUTTON BROTHERS, INC				
0880800 J. A. CALDERON CO.,	2	1	3	2
1249200 FRANK COLUCCI, INC.				
1298500 COOK WHOL. OF MEDINA				
1541800 DERIGO SALES, INC.	6	5	5	6
1800000 ELMIRA TOBACCO CO.,	1	1	1	1
1863500 F & T DISTRIBUTING C				

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn

DOWN

Main

51861 1963

3rd Oct

Removed from
Salem Dept Paper

Stewart's chair 0548-00-00

Olean VAP 476520

Ronakue VAP 160600 ~~00~~

51861 1964

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

05/08/98 03:43 PM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 807-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
	ALLOCATION:	31	30	34	34
ACCOUNTS	AVAILABLE :	1	1	1	1
		-----	-----	-----	-----

1606000 DONOHUE CANDY & TOB.				
1940400 FINKLE DISTRIBUTORS,	5	4	5	5
2032900 HARRY FOURTUNIS, INC	1	1	1	1
2308000 THE GOLUB CORPORATIO				
3152880 DOWLINGS, INC.	2	2	3	2
3357100 KINGSTON CANDY & TOB	1	1	1	2
3561500 LAVIN CANDY CO., INC		1	1	
4315200 MOHAWK CANDY & TOB.				
4416430 STEWART'S MARKETING	18	18	18	18
5099770 HARRY FOURTUNIS, INC	1	1	1	1

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn

DOWN

Main

51861 1965